

Case study

Microsoft Dynamics 365 Business Central Online



AquaShield

Are you a newly built Start-Up or a company with a long tradition of several unsuccessful attempts to implement various local systems?

Are you proud of your work, teams, and customer interest but lack the right tool for more than just essential financial management, invoicing, and simple inventory management?

Get inspired by the first implementation of MS Dyn365 BC Online in the Czech Republic...

„We were looking for a reliable and stable ERP system that can be implemented quickly. We had experience with SAP solutions, but we wanted something more user-friendly and more suitable for a growing company that fully supports employee flexibility, work from anywhere, and can communicate in multiple languages.“

Jakub Grosman,
CEO of Aquashield Europe

Initial state

The newly formed Aquashield Europe, licensed by Philips to sell Philips water products, has decided to use a cloud platform from the beginning of its ERP selection. The reasons for the openness of the solution for the company's future growth and the possibility of connectivity with third-party systems were inseparable ERP selection requirements and the partner's international implementations experience.

The primary condition was the date of launching ERP into the productive process no later than mid-November 2019 associated with the import and storage of the first supply of water filters for

subsequent sale to distributors to EU countries and beyond.

Step by step - how did it all go?

The preliminary analysis focused on identifying primary processes requiring managerial outputs and critical points and procedures suitable for the IS solution design compilation. Another result of the study was to determine the number of users of the system. As a trusted advisor with professional experience in financial and economic management, sales, warehousing, and logistics, we have optimized individual processes based on our know-how and set up the entire solution systemically and strategically.

License size

Microsoft Dynamics 365 Business Central Online prostřednictvím CSP programu

5x Dyn365 BC Essential (Enterprise)
5x Dyn365 BC Team member (Enterprise).

Scope and components of the solution

The basis of the Microsoft Dynamics 365 Business Central standard

- Finance
- Purchasing processes
- External warehouse
- Sales processes

Navertica extensions

- Uniform appearance of documents in the Aquashield style - without programming, a layout that can be modified by the customer.
- Process automation - minor custom modifications increasing the user comfort of the solution.

Case study **AquaShield**



Company Aquashield uses every day all advantages of cloud technology such as access the solution from anywhere, the possibility of connecting via a web interface from any device - tablet or mobile phone. Even the chief accountant likes to use different remote connections and prefer a flexible layout of individual interfaces, graphics, and ergonomics of control. The customer also positively evaluates the intuitive and friendly user interface, which is compatible with Microsoft 365, with a considerable benefit of exports to Excel and online rental. According to the customer, monthly payments for administration and licenses, an ideal complex interconnection of finances, logistics, and warehouses, are a significant advantage over his previous experience with the SAP system.

MS Dyn365 BC represents the ideal multinational comprehensive system connecting the areas of management and reports, purchasing, and logistics, including an extension to service activities and support for the management of business and sales activities.

The NVR agile implementation methodology ensured the success of the whole implementation. The entire implementation project went very quickly to normal conditions - within one month.

As part of the cloud strategy and connectivity of individual Microsoft products, you will get useful resources and tools for a successful start!

The hybrid cloud solution built on the MS Dyn365 BC platform was put into productive operation in 51 days (from signing the contract to GO LIVE).

The solution was built on the latest version of Microsoft Dynamics 365 Business Central 15 and prepared for migration to online licenses of the MS Dyn365 BC version after its release in the Czech Republic. Innovation and vision have become a reality, and as of April 8, 2020, we have successfully transferred the ERP system to the Online version. It is already in active operation, and as users confirm - everything works beautifully as before. The advantage of an implemented solution lies in replicability and connectivity, supporting the digital transformation of companies.

What can be the next stages of system development?

Extend the solution with sophisticated reporting on Power BI or automation via Microsoft Flow and Microsoft PowerApps.



As a modern, internationally operating and certified ERP and CRM partner, we will advise you on setting up new company-wide processes comprehensively. And we will apply Best Practices in connecting financial, business processes, and logistics.

We have been operating in the enterprise information systems market for 30 years. We help to improve the bottom line of our customers in the Czech and Slovak Republics. Besides, we implement software solutions for customers in many European countries, South Africa and the USA.

We love to be your professional advisor!

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